

Megumi KOYAMA

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EDUCATION

Japan University, Kyoto, Japan *April 1998 – March 2002*
Bachelor of International Business, Department of Business Administration
Senior seminar: "Poverty and environment business"
G.P.A of 3.6 on a scale of 4.0

EMPLOYMENT

ABC Corporation, Ltd. Tokyo, Japan *April 2002 – March 2003*
URL: <http://www.abc.jp>
(ABC Corp supports the purchasing management of enterprises by doing the market research, selecting the supplier)

Market Development Department

Chief consultant (Full-time)

My responsibility: market research and analysis of clients' accounting data

- Client's request: Reduction in procurement cost

Achievement: Researched the market scale and price trend, analyzed the clients' purchase volume and their purchase trend, and proposed the integration of purchase items and effective purchase timing. As a result, reduced the indirect materials cost of the telecommunication companies.

ABC Japan Corporation, Ltd. Tokyo, Japan *April 2003 - Present*

URL: <http://www.abc.jp>

Information Technology Development Department April 2005 – Present

IT consultant (Full-time)

Project Experience:

April 2005 - present Client: Automobile (auto truck) manufacturer (Boasts the top sales in its field in Japan)

Purpose: Restructuring production control system and sales operation system by integrated operation with parent company (100 member group)

My personal responsibility: Team leader of standardization and quality management team

- Designing system architecture of Java applications based on ABC Technology.
- Standardizing IT project lifecycles by providing developer's guidelines.
- Planning training seminars for standardization

Achievement: Stable system operation and receiving a high evaluation for operation system

April 2004- March 2005 Client: Telecommunications Company (Second top sales in its field in Japan)

Purpose: Transfer and network configuration change for enterprise system (6 member group)

My personal responsibility: Project Manager

- Negotiating contract conditions, scope of work, and execution of agreement
- Planning and controlling project budget and costs.
- Producing operation plan and managing schedule for team including international members

Achievement: Stable system operation and obtaining higher profits than expected

Client Services and Sales Department April 2003 – March 2004

Strategic Partner Manager (Full-time)

My personal responsibility: Manage a project to advertisements service

- Acquiring strategic partners and planning strategy in order to develop ad network, negotiating contract terms to sign deal, coordinating with head office for approval.

SKILLS

Programming Language: Java, J2EE(EJB, Servlet, JSP, JDBC), Struts, SQL, SQLJ ,XML, RDBMS, Unix

TOEFL (Test of English as a Foreign Language) score: 213

June 2002

TOEIC (Test of English for International Communication) score: 750

May 2001

STEP 2nd grade(STEP: Society for Testing English Proficiency)

November 1999